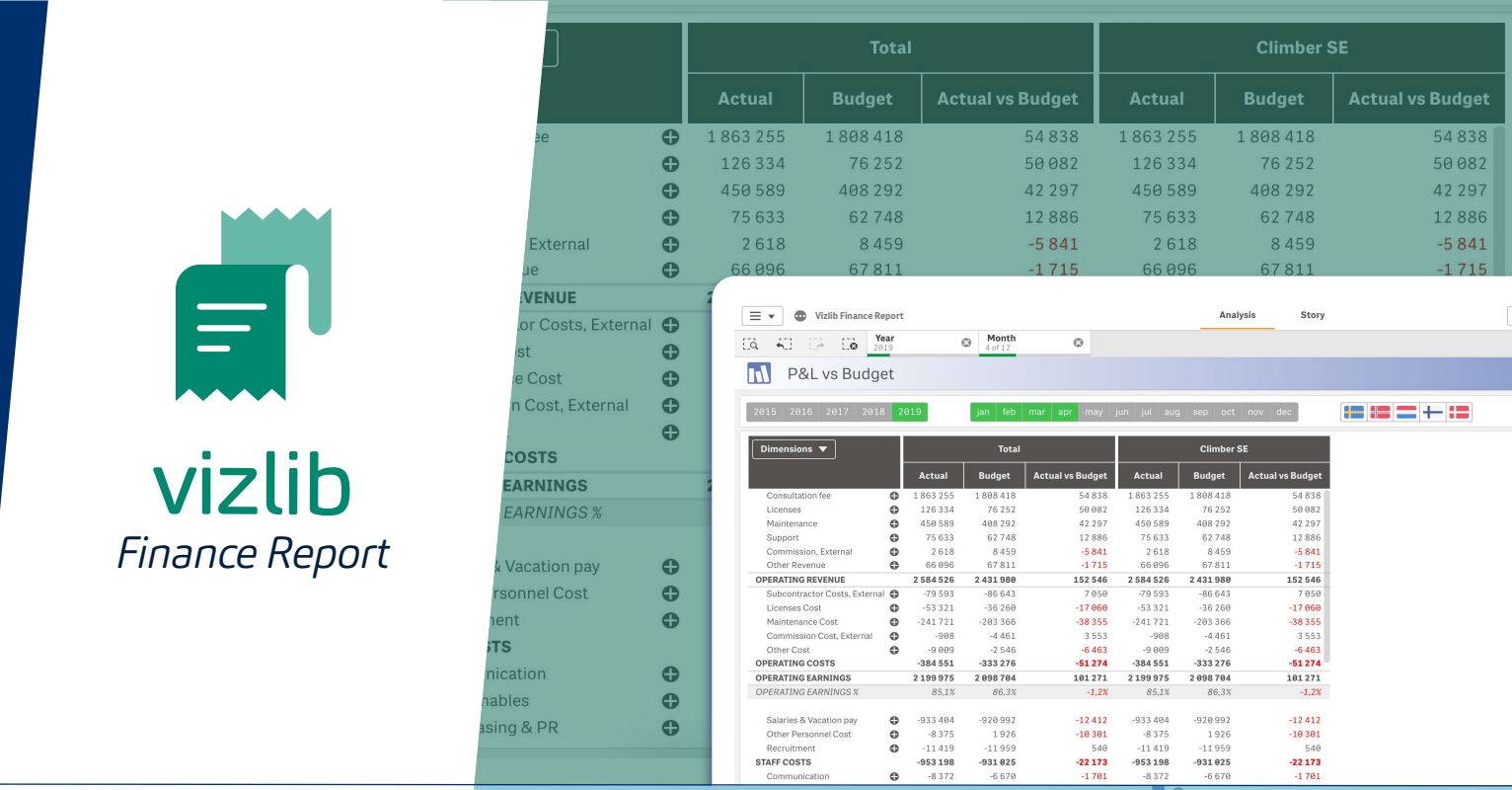
vizlib

# Value-Added Products

for Qlik Sense®

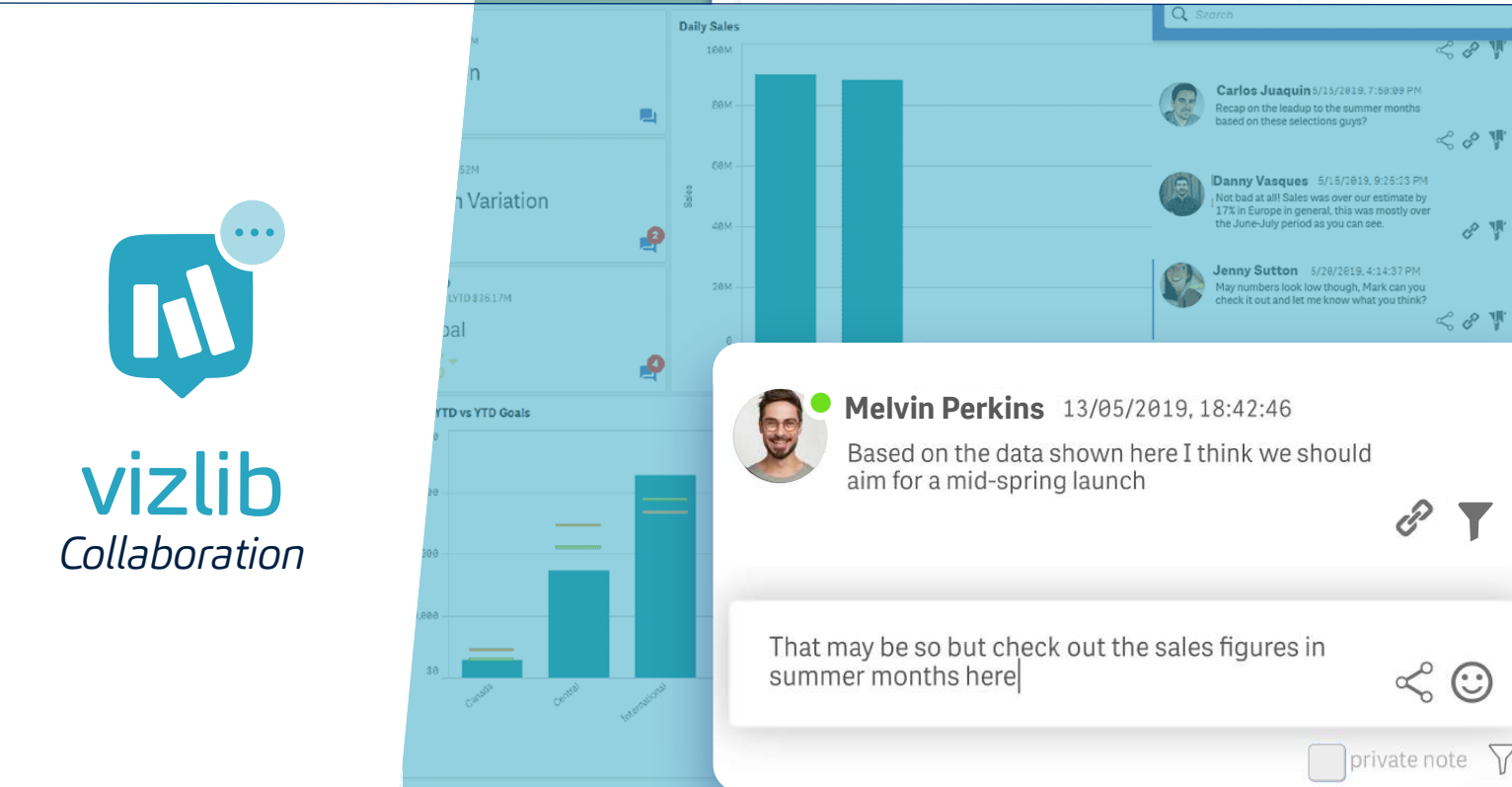
vizlib

*Finance Report*




vizlib

*Collaboration*

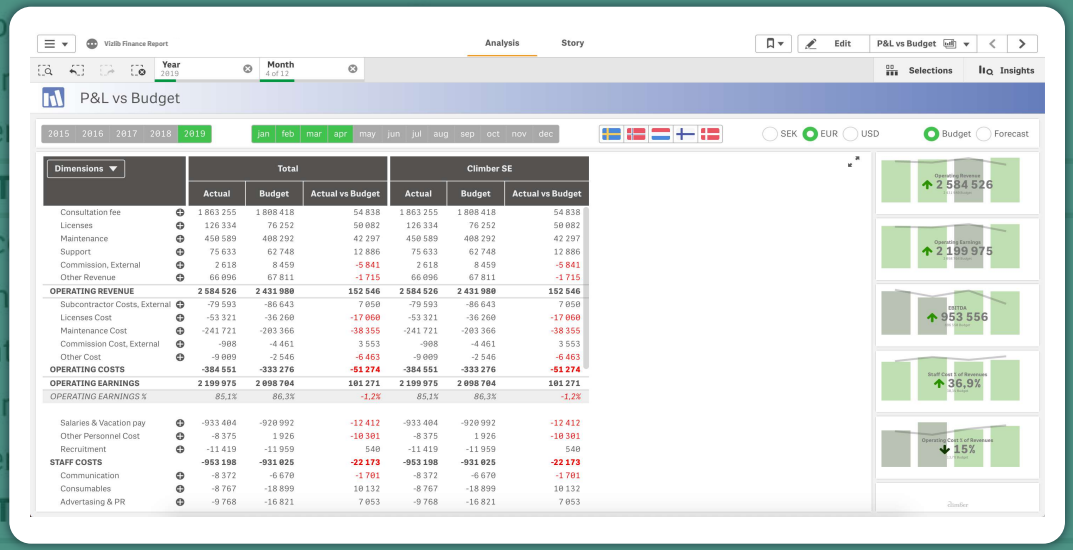


# vizlib
## *Finance Report*

## Designed to deliver unbeatable P&Ls and Balance Sheet reports.

The Vizlib Finance Report is built to meet the requirements of a modern finance department. With the advanced formatting and customisation functionalities, you can make any financial report look amazing and just the way your CFO wants it!

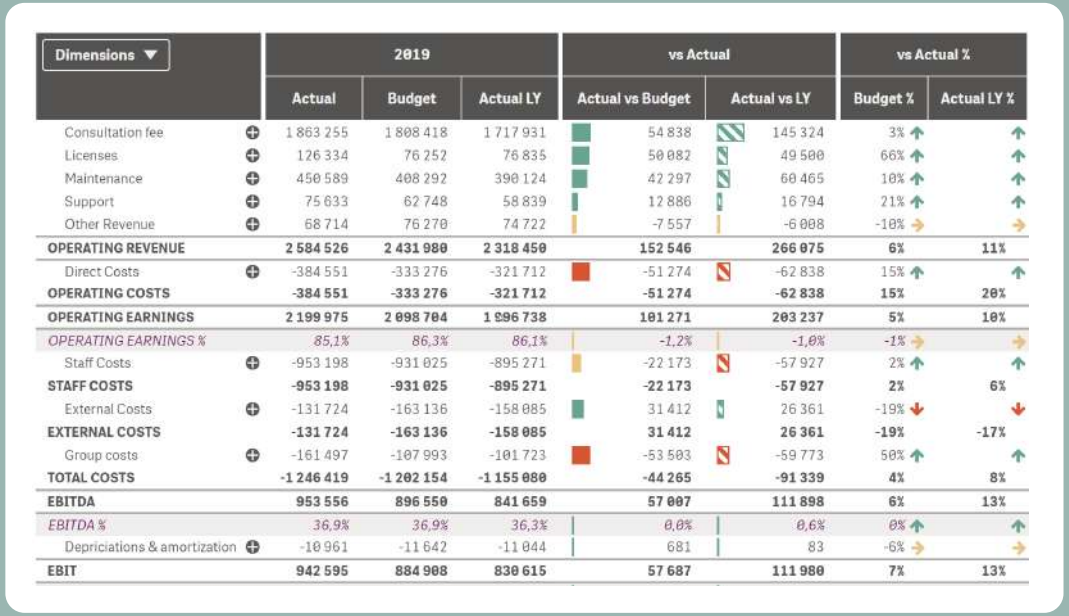
**Enterprise on-premise version available**



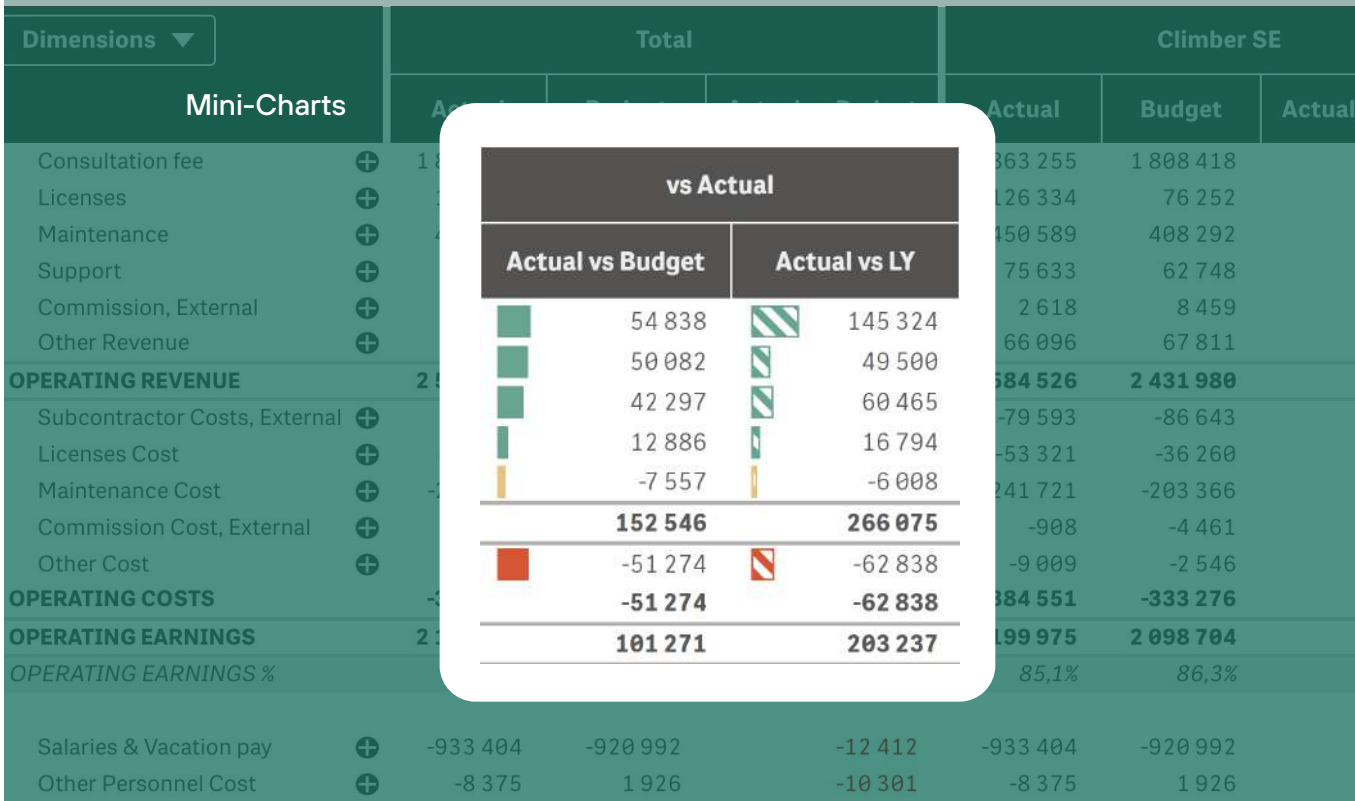
vizlib Finance Report

# Features

- Completely secure set up with multiple levels of reporting
- Add real-time comments to your data (Requires Comments Add-On)
- Possibility to extend data in 5 levels of dimensions at the same time
- Use an unlimited number of alternative dimensions
- Use a top dimension or groups of measures to organize your columns. (Groups are easily set up in the extension so no need for complex expressions like in other solutions.)
- Export to Excel with full text formatting and correct number formats
- Allow rows with completely different calculations like percentages or add some extra key metrics inside your report
- Templates for P&Ls and Balance Sheets will cut days if not weeks from your project
- Use of best practice (included as example) will make your solution easily maintainable
- NPrinting support for PowerPoint and Word



| Dimensions | 2019 | | | vs Actual | | vs Actual % | |
|---|---|---|---|---|---|---|---|
| | Actual | Budget | Actual LY | Actual vs Budget | Actual vs LY | Budget % | Actual LY % |
| Consultation fee | 1 863 255 | 1 808 418 | 1 717 931 | 54 838 | 145 324 | 3% | |
| Licenses | 126 334 | 76 252 | 76 835 | 50 082 | 49 500 | 66% | |
| Maintenance | 450 589 | 408 292 | 390 124 | 42 297 | 60 465 | 10% | |
| Support | 75 633 | 62 748 | 58 839 | 12 886 | 16 794 | 21% | |
| Other Revenue | 68 714 | 76 270 | 74 722 | -7 557 | -6 008 | -10% | |
| **OPERATING REVENUE** | **2 584 526** | **2 431 980** | **2 318 450** | **152 546** | **266 075** | **6%** | **11%** |
| Direct Costs | -384 551 | -333 276 | -321 712 | -51 274 | -62 838 | 15% | |
| **OPERATING COSTS** | **-384 551** | **-333 276** | **-321 712** | **-51 274** | **-62 838** | **15%** | **20%** |
| **OPERATING EARNINGS** | **2 199 975** | **2 098 704** | **1 996 738** | **101 271** | **203 237** | **5%** | **10%** |
| *OPERATING EARNINGS %* | *85,1%* | *86,3%* | *86,1%* | *-1,2%* | *-1,0%* | *-1%* | |
| Staff Costs | -953 198 | -931 025 | -895 271 | -22 173 | -57 927 | 2% | |
| **STAFF COSTS** | **-953 198** | **-931 025** | **-895 271** | **-22 173** | **-57 927** | **2%** | **6%** |
| External Costs | -131 724 | -163 136 | -158 085 | 31 412 | 26 361 | -19% | |
| **EXTERNAL COSTS** | **-131 724** | **-163 136** | **-158 085** | **31 412** | **26 361** | **-19%** | **-17%** |
| Group costs | -161 497 | -107 993 | -101 723 | -53 503 | -59 773 | 50% | |
| **TOTAL COSTS** | **-1 246 419** | **-1 202 154** | **-1 155 080** | **-44 265** | **-91 339** | **4%** | **8%** |
| **EBITDA** | **953 556** | **896 550** | **841 659** | **57 007** | **111 898** | **6%** | **13%** |
| *EBITDA %* | *36,9%* | *36,9%* | *36,3%* | *0,0%* | *0,6%* | *0%* | |
| Depriciations & amortization | -10 961 | -11 642 | -11 044 | 681 | 83 | -6% | |
| **EBIT** | **942 595** | **884 908** | **830 615** | **57 687** | **111 980** | **7%** | **13%** |



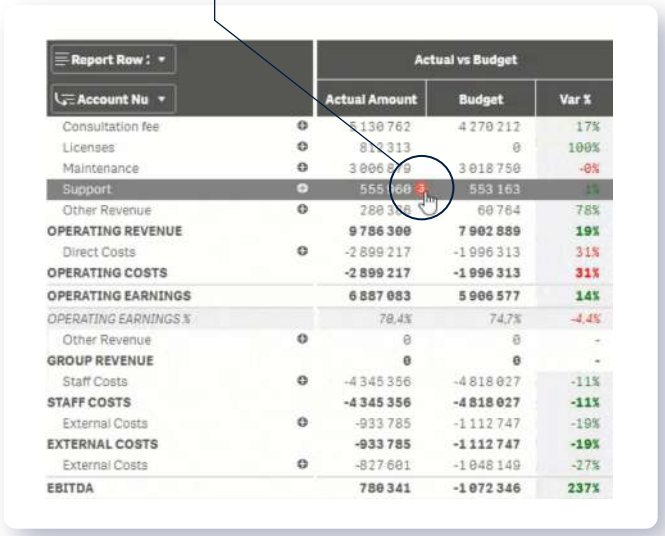
Mini-Charts

| Dimensions | Total | | | Climber SE | | |
|---|---|---|---|---|---|---|
| | Actual | Budget | Actual vs Budget | Actual | Budget | Actual |
| Consultation fee | 1 8 | | | 863 255 | 1 808 418 | |
| Licenses | | | | 126 334 | 76 252 | |
| Maintenance | | | | 450 589 | 408 292 | |
| Support | | | | 75 633 | 62 748 | |
| Commission, External | | | | 2 618 | 8 459 | |
| Other Revenue | | | | 66 096 | 67 811 | |
| **OPERATING REVENUE** | **2 5** | | | **584 526** | **2 431 980** | |
| Subcontractor Costs, External | | | | -79 593 | -86 643 | |
| Licenses Cost | | | | -53 321 | -36 260 | |
| Maintenance Cost | -2 | | | 241 721 | -203 366 | |
| Commission Cost, External | | | | -908 | -4 461 | |
| Other Cost | | | | -9 009 | -2 546 | |
| **OPERATING COSTS** | **-3** | | | **384 551** | **-333 276** | |
| **OPERATING EARNINGS** | **2 2** | | | **199 975** | **2 098 704** | |
| *OPERATING EARNINGS %* | | | | *85,1%* | *86,3%* | |
| Salaries & Vacation pay | -933 404 | -920 992 | -12 412 | -933 404 | -920 992 | |
| Other Personnel Cost | -8 375 | 1 926 | -10 301 | -8 375 | 1 926 | |

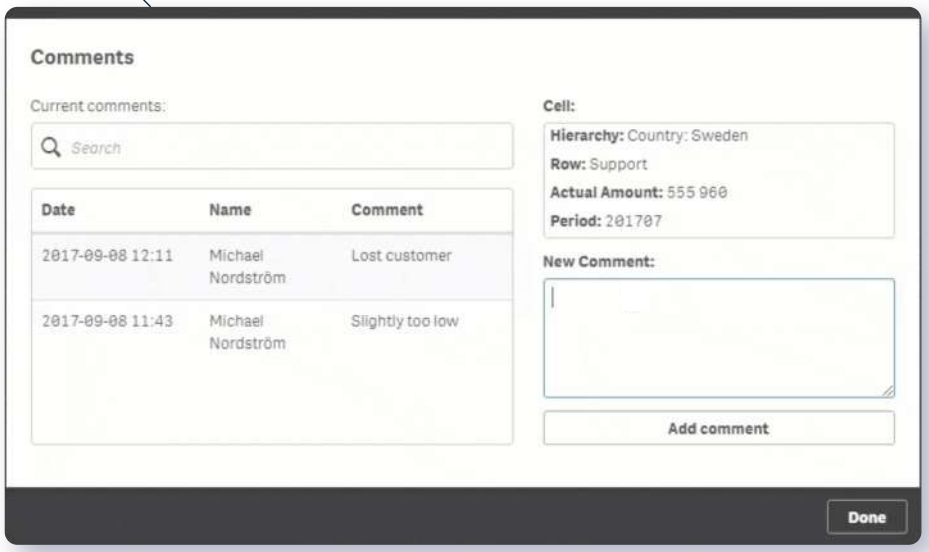
| vs Actual | |
|---|---|
| Actual vs Budget | Actual vs LY |
| 54 838 | 145 324 |
| 50 082 | 49 500 |
| 42 297 | 60 465 |
| 12 886 | 16 794 |
| -7 557 | -6 008 |
| **152 546** | **266 075** |
| -51 274 | -62 838 |
| **-51 274** | **-62 838** |
| **101 271** | **203 237** |

# Real Time Commentary Capability

*Simply Click and Type*



| Report Row / Account Nu | Actual vs Budget | | |
|---|---|---|---|
| | Actual Amount | Budget | Var % |
| Consultation fee | 5 130 762 | 4 270 212 | 17% |
| Licenses | 841 313 | 0 | 100% |
| Maintenance | 3 006 [illegible] | 3 018 750 | -0% |
| Support | 555 960 | 553 163 | 1% |
| Other Revenue | 280 [illegible] | 60 764 | 78% |
| **OPERATING REVENUE** | **9 786 300** | **7 902 889** | **19%** |
| Direct Costs | -2 899 217 | -1 996 313 | 31% |
| **OPERATING COSTS** | **-2 899 217** | **-1 996 313** | **31%** |
| **OPERATING EARNINGS** | **6 887 083** | **5 906 577** | **14%** |
| *OPERATING EARNINGS %* | *70.4%* | *74.7%* | *-4.4%* |
| Other Revenue | 0 | 0 | - |
| **GROUP REVENUE** | **0** | **0** | - |
| Staff Costs | -4 345 356 | -4 818 027 | -11% |
| **STAFF COSTS** | **-4 345 356** | **-4 818 027** | **-11%** |
| External Costs | -933 785 | -1 112 747 | -19% |
| **EXTERNAL COSTS** | **-933 785** | **-1 112 747** | **-19%** |
| External Costs | -827 601 | -1 048 149 | -27% |
| **EBITDA** | **780 341** | **-1 072 346** | **237%** |




Take your financial reports to another level by adding real-time comments associated with your data. No more confusion or back-and-forth!

The setup is completely secure and allows for multiple levels of reporting.

# Instantly Translate Excel Documents

*to an interactive Qlik Sense Finance Report*

| RowNumber | RowType | ReportRow | RowGroup | Accounts | PreventExp |
|---|---|---|---|---|---|
| 1 | Regular | Consultation fee | Consultation fee | 3010-3044,3060,306 | |
| 2 | Regular | Subcontractor fee External | Subcontractor fe | 3051,3073,310 | |
| 3 | Regular | Subcontractor fee, Group Interr | Subcontractor fe | 3191,3192 | |
| 4 | Regular | Licenses | Licenses | 3075,3210,321 | |
| 5 | Regular | Licenses, Group Internal | Licenses | 3262,3461 | |
| 6 | Regular | Maintenance | Maintenance | 3074,3211,324 | |
| 7 | Regular | Support, External | Support | 3061,3076,322 | |
| 0 | | | | | |
| 8 | Regular | Commission, Group Internal | Other Revenue | 3930-3932 | |
| 9 | Regular | Group, Management Fees | Other Revenue | 3064- | |
| 10 | Regular | Group Allocation consultant rev | Other Revenue | 3596 | |
| 11 | Regular | Accrual | Other Revenue | 3070 | |
| 12 | Regular | Other Revenue | Other Revenue | 3300,3550- | |
| 13 | *RunningTotal* | ***OPERATING REVENUE*** | ***OPERATING REVENUE*** | | |
| ***14*** | Regular | Subcontractor Costs, External | Direct Costs | 4110- | |
| 15 | Regular | Subcontractor Costs, Group Int | Direct Costs | 4060,4062- | |
| 16 | Regular | Licenses Cost | Direct Costs | 4210- | |
| 17 | Regular | Licenses Cost, Group Internal | Direct Costs | 4260 | |
| 18 | Regular | Maintenance Cost | Direct Costs | 4230- | |
| 19 | Regular | Support Cost Subcontractor Ext | Direct Costs | 4115,4165 | |

| Dimensions | 2019 | | | vs Actual | | vs Actual % | |
|---|---|---|---|---|---|---|---|
| | Actual | Budget | Actual LY | Actual vs budget | Actual vs LY | Budget % | Actual LY % |
| Consultation fee | 30,932 | 27,105 | 19,317 | 3,827 | 11,615 | 14% | 60% |
| Licenses | 4,709 | 46,494 | 0 | (41,785) | 4,709 | -90% | - |
| Maintenance | 7,755 | 4,457 | 9,528 | 3,298 | (1,773) | 74% | -19% |
| Other Revenue | 2,575 | 2,765 | 1,715 | (190) | 860 | -7% | 50% |
| **OPERATING REVENUE** | **45,971** | **80,821** | **35,588** | **(34,851)** | **10,383** | **-43%** | **29%** |
| Direct Costs | (4,158) | (8,242) | (22,041) | 4,084 | 17,884 | -50% | -81% |
| **OPERATING COSTS** | **(4,158)** | **(8,242)** | **(22,041)** | **4,084** | **17,884** | **-50%** | **-81%** |
| **OPERATING EARNINGS** | **41,813** | **72,579** | **13,547** | **(30,766)** | **28,266** | **-42%** | **209%** |
| *OPERATING EARNINGS %* | *91.0%* | *89.8%* | *29.5%* | *1.2%* | *61.5%* | *1%* | *209%* |
| Staff Costs | (16,957) | (12,241) | (37,222) | (4,716) | 20,265 | 39% | -54% |
| **STAFF COSTS** | **(16,957)** | **(12,241)** | **(37,222)** | **(4,716)** | **20,265** | **39%** | **-54%** |
| External Costs | (397) | (4,629) | (5,117) | 4,232 | 4,720 | -91% | -92% |
| **EXTERNAL COSTS** | **(397)** | **(4,629)** | **(5,117)** | **4,232** | **4,720** | **-91%** | **-92%** |
| Group costs | (15,674) | 0 | (14,852) | (15,674) | (823) | - | 6% |
| **TOTAL COSTS** | **(33,029)** | **(16,870)** | **(57,191)** | **(16,158)** | **24,162** | **96%** | **-42%** |
| **EBITDA** | **8,785** | **55,709** | **(43,644)** | **(46,924)** | **52,429** | **-84%** | **-120%** |
| *EBITDA %* | *21.0%* | *76.8%* | *-104.4%* | *-55.7%* | *125.4%* | *-73%* | *-120%* |
| Depriciations & amortization | (167) | (222) | (73) | 55 | (94) | -25% | 130% |
| **EBIT** | **8,618** | **55,487** | **(43,717)** | **(46,870)** | **52,334** | **-84%** | **-120%** |
| *EBIT %* | *20.6%* | *76.5%* | *-104.6%* | *-55.8%* | *125.2%* | *-73%* | *-120%* |
| *EBT %* | *20.6%* | *76.5%* | *-104.6%* | *-55.8%* | *125.2%* | *-73%* | *-120%* |

# Common Business Use Cases

*of Vizlib Finance Report*

## 1

**Building dynamic and visual reports for your Finance department includes (but is not limited to) P&Ls and Balance Sheets.**

Providing the desired visual layout for reports will gain acceptance for Qlik Sense in the Finance Department and, at the same time, encourage data exploration.

## 2

**The Finance Report provides a way for the finance department to maintain and update many properties themselves.**

Using the provided templates will get you started much quicker than would otherwise be possible. The main point of templates and a standardized script, however, is the maintainability. Many solutions exist where developers and IT struggling with the maintenance of complex finance solutions.

For example this is true for when the structure of the P&L change due to new accounts being added.

## 3

**The Finance Report can also be used for KPI-reports which are not necessarily financial.**

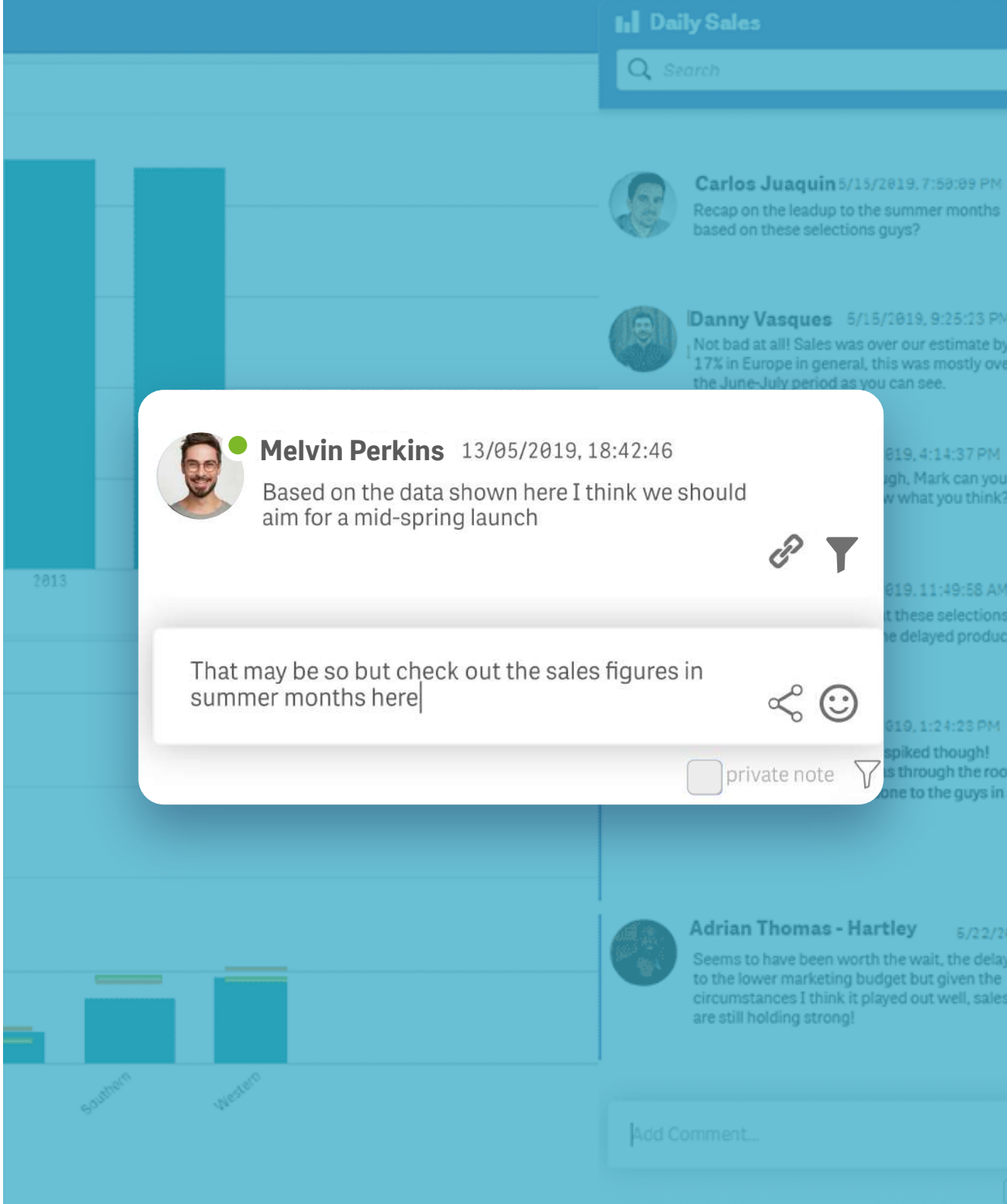
Key metrics like number of employees can be added on a row of the report and dimensions added for drill-down and comparisons between departments, countries, business units etc.

# vizlib *Collaboration*

## The only truly effective way to bring people and data together in Qlik Sense.

You can cut out the back-and-forth emails; boost your team's data literacy skills without extensive training; and make better-informed decisions faster and more confidently... How? By bringing people and data together in Qlik Sense with one robust drag-and-drop extension product.

**Enterprise on-premise version available**



# Benefits

*of collaborating within Qlik Sense*

**Avoid a disconnect and cut down the time wasted** on taking screenshots or manually exporting reports – monitor, discuss and analyse data as a team without leaving Qlik Sense™.

**Streamline your workflows and processes** by keeping everyone on the same sheet. For instance, you can improve your handovers by summarizing and sharing insights from your day on the same operational dashboard that colleagues will use.

**Accelerate insight sharing within the team** – find answers to your questions almost instantly and make them accessible to everyone else on the team through comment history.

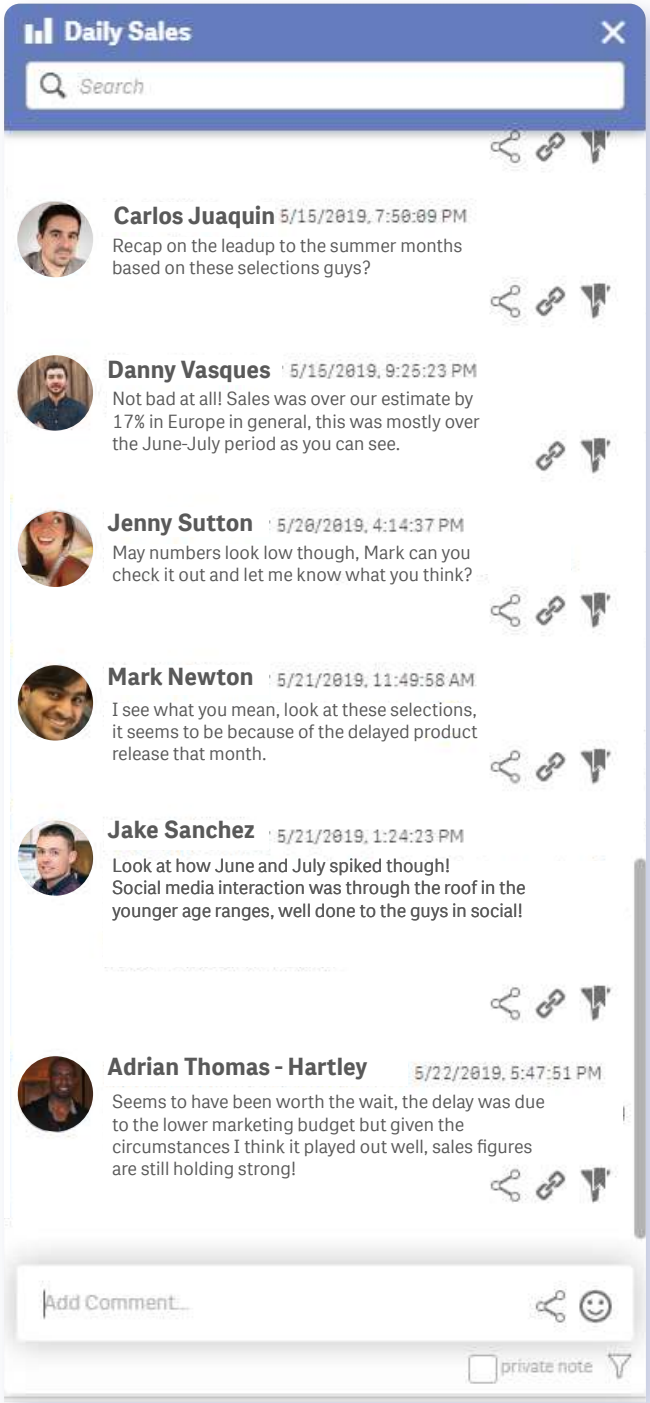
**Remove communication roadblocks** and keep the business moving by getting quick answers from colleagues via email and business chat software.

- ✓ slack
- ✓ Outlook
- ✓ Gmail
- ✓ Microsoft Teams

vizlib Collaboration

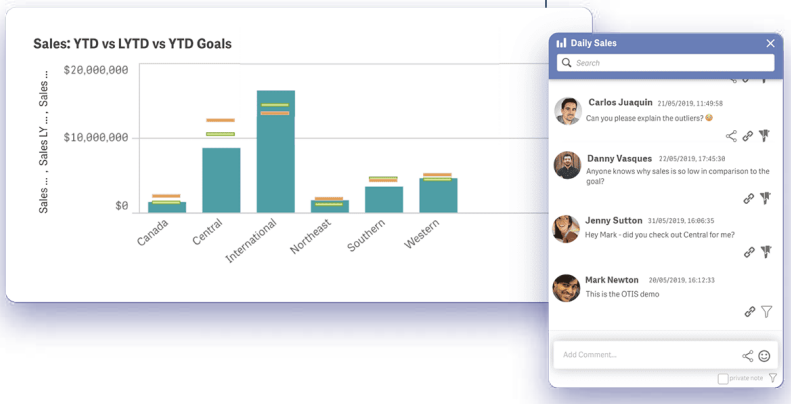
# Features

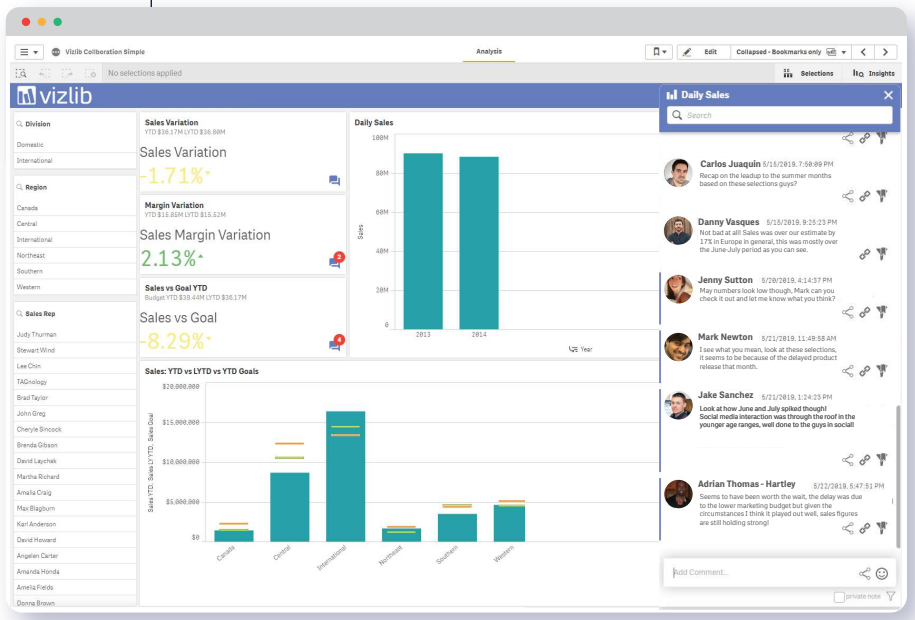
- Use numerous customisation options for styling and branding
- Add comments at Sheet and/or Master Item level
- Preserve selections for a particular case
- Tie your comments to bookmarks and revisit them any time
- Create and share bookmarks with other users
- Add private notes that are visible only to you
- Benefit from collapsed or expanded modes
- Leverage the rich commentary editor
- Search through comments and conversations
- Share comments via email with other users
- Attach a chart image and a copy of the underlying data to emails
- Define your own security access rules to prevent unwanted users from accessing sensitive comments
- Define and create your own communication channels to separate different users and quickly switch between parallel conversations



# Noticed Something Worth Discussing?

*Leave a comment on a chart or on the whole dashboard*



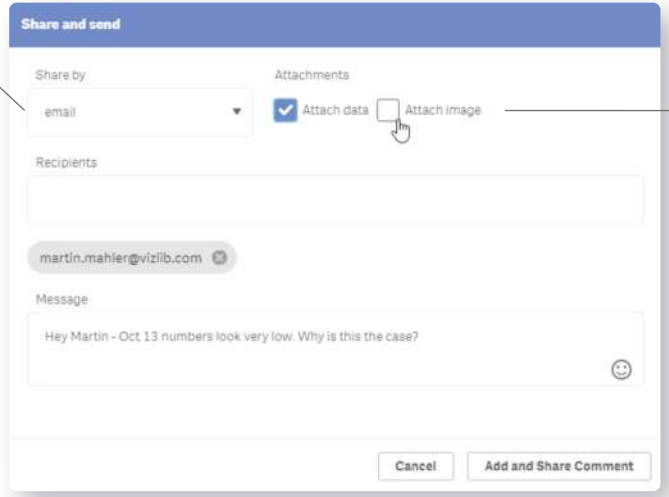

Preserve context by tying your comments to unique selections and defining the scope of your Master Item comments to create a seamless conversation flow.

vizlib Collaboration

# Sharing Your View of Data

Notify colleagues in any way!

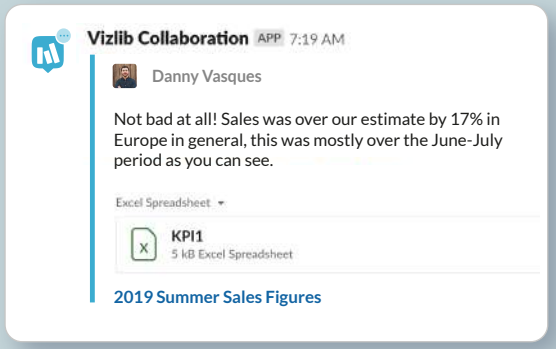
- ✔ slack
- ✔ Gmail
- ✔ Outlook
- ✔ Microsoft Teams




Attach a chart reference and xls file with data to the email for more context.

Your colleague will be able to click through to the app from the email and see exactly what you saw – your comment is tied to your selections to preserve context.

## Slack Notification



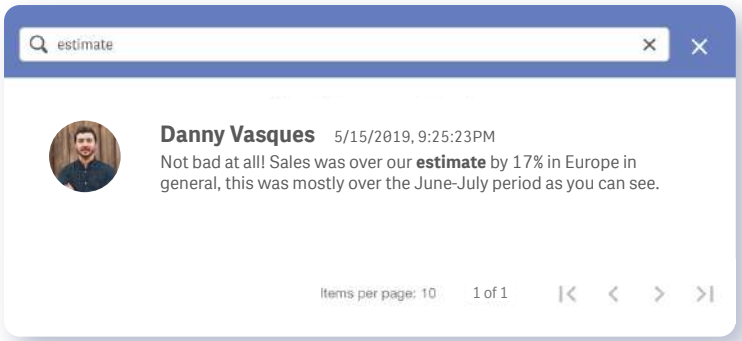

## Gmail Notification

## Microsoft Teams Notification

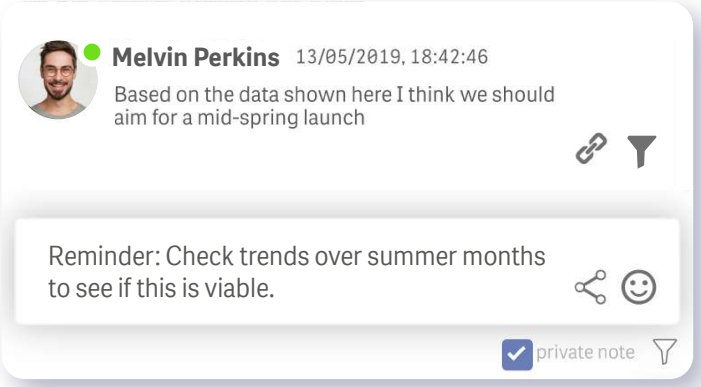
# vizlib Collaboration

- Make your conversations more human and fun with our rich text editor.

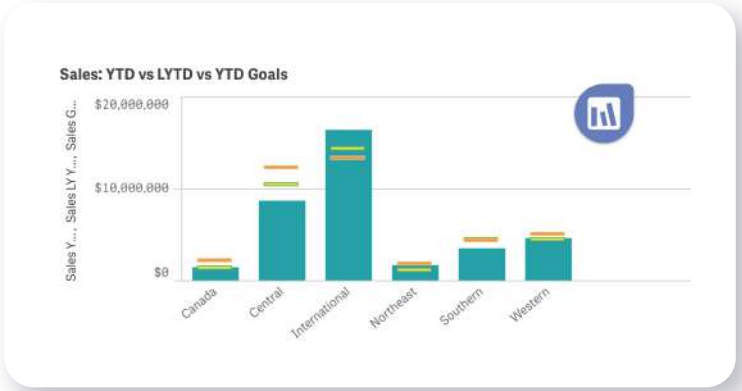
- Use the search function to find any comment and follow the conversation




- Make private notes for yourself




- Save real-estate on your dashboard by minimising the extension to a single icon.



# FAQs

## Where can I find information on pricing?

Pricing, including all available user packages, is available for you to view in the Vizlib user portal - you need to login or click the link in your download email to access the portal: https://www.vizlib.com/protected/upgrade.

## Can I purchase extensions or categories separately?

Every package is designed to deliver a powerful analytics experience and provide you with the tools and features you need to achieve your dataviz goals. This means you can purchase a subscription for the chosen package, but not individual extensions or extension categories. We are delighted to schedule tutorial and demo sessions to help you explore and understand the capabilities of each product better – please get in touch if you'd like to learn more!

## Is Vizlib free to trial?

Vizlib is free to trial for up to 5 users.

One Vizlib user license allows an individual to use all Vizlib Extensions within the Qlik Sense environment based on their UserID, regardless of whether they're an app developer, app user or end user. A Vizlib license will account for all use cases for that one named user and is the same as an assigned Qlik Sense Token.

## What's included in the subscription?

The subscription includes standard product support and any upgrades and additions we make to the package over time. Typically, we support new versions of Qlik Sense at the time of their release or within a few days.

## Do you have a partner programme?

Yes! We run the Vizlib Partner Programme (VPP). To join the VPP you need to be a Qlik certified partner. For more information, please send us an email at support@vizlib.com and we'll be in touch shortly.

## Will the extensions work in QAP/QSEoK (mashups)?

## Will the extensions work in Story Mode?

## Will the extensions work with nPrinting?

*Yes!*

Value-Added Products

www.vizlib.com

London W2 6LG

# vizlib

Vizlib builds powerful value-added products for Qlik Sense. Our feature-rich, intuitive Qlik Sense solutions empower data-driven organisations to extend their current analytics capabilities and uncover meaningful insights faster than ever before. We make data talk.

Leveraging our ready-to-use extension products, organisations go from mere data reporting to data storytelling in seconds, significantly boosting their time-to-market for new Qlik Sense projects. We are a valued partner to many of the world's leading businesses that seek fast, effective and branded solutions to boost data adoption across their organisation. Once you experience Vizlib, there's no going back.

Try all our products for free at

# vizlib.com

## vizlib
*Library*

Designed for pixel-perfect dashboards and visual analytics in Qlik Sense

## vizlib
*Self-Service*

Designed for ad-hoc data exploration and reporting

## vizlib
*Finance Report*

Designed to deliver unbeatable P&Ls and Balance Sheet reports

## vizlib
*Collaboration*

A brand new way to bring people and data together